



30 YEARS EXPERIENCE SERVING THE CUSTOMER



Dear Valued Customer:

DRMS is implementing changes in the way U.S. Government surplus is sold, simplifying our sales process to better serve you. While DRMS will handle sales of some surplus property directly to the public; the vast majority of surplus property is now sold through our sales partner. This package addresses how to contact our partner and what sales are still being handled directly by DRMS.

Government Liquidation (GL) is the exclusive reseller of DRMS usable surplus assets throughout the United States, to include the territories of Puerto Rico and Guam. GL sells personal property assets ranging from commonplace items such as office equipment and furniture to more select products like heavy machinery and vehicles. View current and upcoming sales by visiting the GL web site www.govliquidation.com/.

The DRMS National Sales Office (NSO) in Battle Creek, MI directly sells Hazardous Property and Demilitarization (DEMIL) required property (items with military applications), and scrap recycling materials. Sales catalogs, called an Invitation for Bid (IFB), are produced with item descriptions and sale terms. The NSO sales are typically Sealed Bid, where bids are mailed, faxed or submitted electronically. At the bid opening date and time specified, bids are opened, reviewed, and property awarded to the highest responsive bidder. Included in this group of sales are **Exchange Sales**. Exchange Sales are a special sales service to DoD and other Federal agencies for their specialized, high dollar items such as Industrial Plant Equipment, Material Handling Equipment and watercraft. To participate in all these sales please go to the DRMS web site www.drms.dla.mil/newsales/ where you can download sale catalogs for **free**. For a fee, Peckham, a subscription service, will mail hard copy catalogs as they become available. Their registration form is enclosed.

DRMS overseas offices (DRMOs) handle our **International Sales** selling property used by our Armed Forces in Europe and

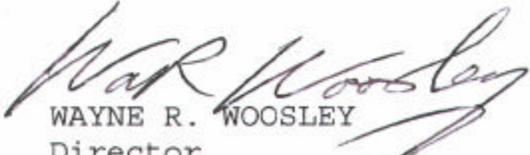
Asia. The overseas offices produce an IFB sale catalog, which is mailed to prospective buyers. Sales consist of Sealed Bid sales, local spot bid, or auction sales, depending on the quantity and quality of merchandise being offered. Use the following web site www.drms.com (scroll down and click on DRMO Site Information) to contact the overseas sites direct to get on their mailing list.

The fastest way to find out about our sales is to download the catalog from the web. You can find these sales on the DRMS web site www.drms.com/newsales/html/catalogs.html. Use our on-line sale pages to view sale catalogs, check sales schedules and locations, submit bids electronically and review successful bidders lists - all from the convenience of your personal computer.

Currently, DRMS sells scrap materials (ferrous, non-ferrous, and non-metallic) for recycling through the sealed bid sales process. Catalogs can be obtained at the DRMS web site or through the subscription service as mentioned above. We are preparing to enter into a partnership venture with private industry, by mid-2003, for the sale of Department of Defense surplus scrap materials located throughout the United States. If you are interested with partnering with DRMS in this venture, more details can be found on our web site at www.drms.dla.mil/newsales/html/special_sales.html look for Scrap Venture Sales.

If you require additional information about DRMS services, call our Customer Support Office at our toll free number: 1-888-352-9333. We value our customers' comments. Again, thank you for your interest in DRMS surplus sales.

Sincerely,


WAYNE R. WOOSLEY
Director
Business Operations

Visit Us at our Web Site www.dla.mil/drms



Catalog Subscription Order Form

Defense Reutilization and Marketing National Sales Program

Please fill out the order form below using the order numbers listed for each subscription. Subscriptions can only be ordered in the quantities indicated. To order by phone, call 1-877-319-6030. Property is cataloged as inventory becomes available. Accordingly, catalogs will be sent when enough property is available to hold a sale. Notification for catalog subscription renewals will be sent when your account indicates two catalogs remaining; for H1 notification is sent when five catalogs remain.

Download catalogs for free at <http://www.drms.com>

| Order # | Commodity Group <i>See back of form for item descriptions</i> | Price | # of Catalogs to Receive |
|-----------------------------|--|---------|--------------------------|
| <input type="checkbox"/> E1 | Exchange or Sale Property | \$10.00 | 10 |
| <input type="checkbox"/> S1 | Ferrous, Non-Ferrous and Non-Metallic One-time Sales | \$25.00 | 10 |
| <input type="checkbox"/> S2 | Term Sales of Ferrous, Non-Ferrous and Non-Metallic | \$23.00 | 10 |
| <input type="checkbox"/> H1 | Hazardous Materials/Chemical Products | \$85.00 | 25 |

Total Order Price \$ _____

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| | | | | |
|---------|------|--------------|------------------------------|------|
| Name: | | Company: | | |
| Street: | | City, State: | | Zip: |
| Phone: | Fax: | E-mail: | Please write order #'s here. | |

Payment Method

We accept checks, money orders, VISA and MasterCard in U.S. dollars only. Payment must be enclosed in order to activate your subscription. Make checks payable to Peckham, Inc. and return this form to: **Peckham, Inc., 2822 N. Martin Luther King Jr. Blvd., Lansing, MI 48906. To order by phone (credit card only), call 1-877-319-6030.**

Our e-mail address is: catalogs@peckham.org. Orders may be faxed to 1-877-319-6031.

- | | |
|---|---|
| <input type="checkbox"/> Total order price \$ _____ | <input type="checkbox"/> New Subscriber |
| <input type="checkbox"/> Check <input type="checkbox"/> Money Order | <input type="checkbox"/> Renewal |
| <input type="checkbox"/> Charge my: <input type="checkbox"/> VISA <input type="checkbox"/> MasterCard | |

| | |
|---|---|
| Account Number: | Expiration Date (month, day, year): |
| <input type="text"/> | <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> - <input type="text"/> <input type="text"/> |

Signature: _____ Date: _____

For questions regarding the DRMS Sales Program, call 1-888-352-9333 and press option 1

Defense Reutilization and Marketing Service Commodity Descriptions

| Order # | Commodity Group |
|-----------|---|
| E1 | Exchange or Sale Property Sales: Generally contains a combination of property, for example, vehicles and earth moving equipment but could contain one item such as a vessel. The sale designation is "38" series catalogs. Sales offerings are produced based on one military base or service's request. |
| S1 | Ferrous, Non-Ferrous and Non-Metallic One-time Sales: Contains ferrous, non-ferrous and non-metallic materials. Ferrous items may include steel light and heavy unprepared scrap, copper and brass scrap, stainless steel scrap, high temp alloy scrap. Non-ferrous may include aluminum cartridge cases fired scrap, brass scrap, copper bearings, copper wire, electrical and electronic scrap, high temp alloy and zinc scrap. Non-metallic items include plastic, nylon, paper and wood, etc. |
| S2 | Term Sales of Ferrous, Non-Ferrous and Non-Metallic: Term sale property is required to be removed as it is generated throughout a specified period of time. Catalog description is the same as S1 above. |
| H1 | Hazardous Materials /Chemical Products: Items include lead based paints, solvents, varnishes, adhesives, acetone, petroleum products, fuels, pest control agents, disinfectants, usable compressed gas cylinders, some with gases: miscellaneous specialties such as transformers, antifogging compound, antifreeze, deicing fluid, lead acid and other type batteries, etc. Includes Hazardous Term Sales. |

Download catalogs for free at: <http://www.drms.com>

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